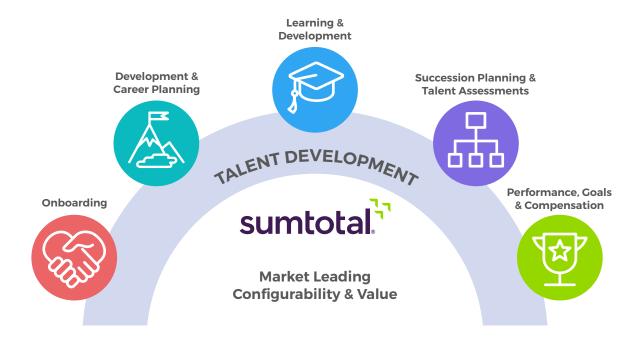




Impact Employees with Personalized Talent Development

SumTotal Puts Learning at the Heart of Talent Strategy



MEET TODAY'S TALENT CHALLENGES WITH A SINGLE SOLUTION

SumTotal conducted extensive market research, reviewed analyst trends and solicited client feedback. The result is that, for most organizations, Learning and Talent Management are no longer separate business processes. Given this, SumTotal is leading the way by offering a comprehensive, unified Talent Development solution.

Configurability: SumTotal delivers robust learning & talent functionality in a single solution and allows your organization to choose the elements you need to best execute your Talent Development strategies.

Value: With a single license, SumTotal delivers the most complete Talent Development functionality at the lowest

cost of ownership when compared with the competition. You choose the elements that best meet your talent development processes and objectives, regardless of complexity, without increasing your cost of ownership.

TALENT DEVELOPMENT BUILDS CULTURE

According to Gartner, organizations identified with strong corporate culture outperform their peers in key business success metrics

Increased Revenue

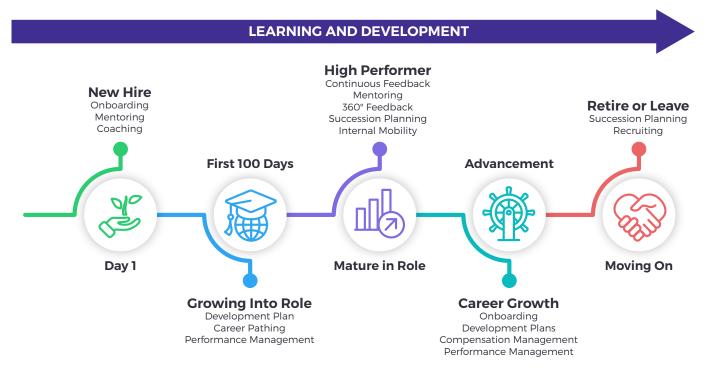
Higher Employee Productivity

Higher Customer Satisfaction Ratings

OPTIMIZE THE TALENT DEVELOPMENT ELEMENTS UNIQUE TO YOUR ORGANIZATION TO DRIVE LEARNING AND GROWTH

Drive Productivity, Engagement and Retention

SumTotal Delivers an Employee Lifecycle Learning Ecosystem



The walls between learning management and talent management have come down as they are linked by integrated processes. SumTotal delivers complete, unified, learning & talent functionality that allows you to choose the elements you need to deliver your Talent Development objectives.

SumTotal's Talent Development solution combines all the features and functionality that impact your employees across their career lifecycle with your organization. Functionality that includes onboarding, learning management, talent management, career planning & pathing, performance management, succession planning and compensation.

SumTotal delivers a lifecycle learning ecosystem built throughout our suite. Learning is the heart of HR & HR Technology and SumTotal will continue to lead the market with R&D to enhance the learning and development experience for our clients and their employees.

SUMTOTAL OFFERS THE RIGHT TALENT DEVELOPMENT SOLUTION FOR YOUR ORGANIZATION

With a single solution, at a lower cost of ownership, your organization can provide learning-centered Talent Development that drives productivity, engagement and improves retention in a tight labor market

- Creating a culture of learning at your organization builds a strong employer brand
- Employees who believe they can develop and grow with your organization have higher employee engagement
- A highly engaged workforce delivers bottom line results including increased productivity, higher revenue, and increased customer satisfaction

LEARN MORE ABOUT SUMTOTAL'S TALENT DEVELOPMENT SOLUTION BY CONTACTING US. OR BY VISITING OUR WEBSITE AT SUMTOTALSYSTEMS.COM

GAINESVILLE, FL

Headquarters

2850 NW 43rd Street Suite #150 Gainesville, FL 32606

Tel: +1 866 933 1416 Fax: +1 352 374 2257

BOSTON, MA

10 Post Office Square Suite 800N Boston, MA 02109 USA

Tel. +1 857 317 7700

CAMBERLEY, UK

5 Arlington Square Bracknell, Berkshire RG12 1WA Tel: +44 (0) 1276 401950

HYDERABAD, INDIA

7th Floor, Maximus Towers Building 2B, Mindspace Raheja IT Park Cyberabad, Hyderabad Telangana - 500081 India Tel: +91 (0) 40 6695 0000

TOKYO, JAPAN

URBANPREM SHIBUYA Bldg., 4F 1-4-2, Shibuya, Shibuya-ku, Tokyo 150-0002 lapan

Tel: +81 (0) 3 6823 6400 Fax: +81 (0) 3 6823 6401 japan.sumtotalsystems.com

DES MOINES, IA

5550 Wild Rose Lane Suite 200 West Des Moines, IA 50266 LISA

Tel: +1 515 222 9903 Fax: +1 515 222 5920

BURLINGTON, MA

200 Wheeler Road Burlington, MA 01803 USA

PARIS, FRANCE

France

102-116 rue Victor Hugo

92300 LEVALLOIS PERRET

Tel: +33 (0) 170 37 5318 Fax: +33 (0) 170 37 5353

www.sumtotalsystems.fr

CORNWALL, ONTARIO

1110 A Brookdale Ave. Cornwall, Ontario K6J 4P4 Canada

PARSIPPANY, NJ

600 Parsippany Road

Parsippany, NJ 07054

Tel: +1 973 364 0480

Tel: +1 613 938 7431 Fax: +1 613 938- 0940

DARMSTADT, GERMANY

SumTotal Systems GmbH Im Leuschnerpark 4

64347 Darmstadt-Griesheim

Tel: +49 (0) 61 55-60 52 91 Fax: +49 (0) 61 55-60 51 00

SINGAPORE

Level 42 Suntec Tower Three 8 Temasek Boulevard Singapore 038988

Tel: +65 6866 3788

SYDNEY, AUSTRALIA

SumTotal Systems ANZ Pty Ltd Level 56 MLC Centre 19-29 Martin Place Sydney, NSW 2000 Australia

Tel: +61 2 9238 6287 Fax: +61 2 9238 7633

